

Product Specialist, Clinical AI Applications

Classification: FLSA Exempt (USA Only)

Reports To: Senior Principal Scientist, AI Collaborations

Apply here to this posting!

Summary

Under the direct guidance of the Senior Principal Scientist, AI Collaborations, works with a variety of teams to ensure excellent product delivery. This position is responsible for submitting for approval the design and development and commercialization of AI- based products while ensuring engagement of customers and employees at all levels.

Duties and Responsibilities

- Responsible for an understanding of histopathology, digital pathology, and AI in pathology workflows.
- Identifies product gaps, and generates new ideas that grow market share, improve customer experience, drive growth and presents those ideas to leadership for approval.
- In partnership with the Senior Principal Scientist, creates buy-in for the product vision both internally and with key external partners, with a focus on external relationships.
- Responsible for translating product strategy and roadmap into detailed product delivery to customers.
- Provides feedback on product pricing and positioning strategies.
- Collaborates on product launches including working with public relations team, executives, and other product management team members.
- Develops promotional plans consistent with product line strategy for approval.
- Attends and host relevant events, exhibitions, and meetings.
- Prepares and submits product specific collateral and product presentations for distribution and approval.
- Drives life science and clinical product projects in collaboration with pathology research groups.
- Visits customers to solicit feedback on company products and services.
- Identifies and engages with early adopters to generate evaluation and feedback on clinical AI product.
- Assist in writing usability, summative test, clinical test and validation plans, user guides, installation plans, algorithm tuning plans and other relevant product documents.
- Responsible for the appropriate accessing and handling of electronic Protected Health Information (PHI) as outlined by policy and the Health Insurance Portability and Accountability Act (HIPAA)
- This job description is not designed to cover or contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee. Duties,

responsibilities, and activities may change, or new ones may be assigned at any time with or without notice.

Minimum Qualifications

- Indica Labs is a Federal Contractor, so candidates within the United State should expect a requirement for full vaccination against COVID-19
- Bachelor's Degree in technical or scientific field (Computer Science, Engineering, Mathematics, Biology, Biochemistry, Chemistry, Medicine, Etc.)
- One (1) year of experience in product development, product management, lab management, or similar positions within the life science or diagnostics industries
- Authorization to work in the United States, or appropriate authorization to work in the applicant's current home country (Indica Labs, Inc. does not sponsor work visas)
- Valid Passport for international travel

Preferred Qualifications

- Two (2) years of experience in product development, product management, lab management, or similar positions within the life science or diagnostics industries

Knowledge, Skills, and Abilities

- Advanced written and verbal communication skills
- Ability to deliver presentations to small and large scientific audiences, often with short notice.
- Ability to provide superior customer service.
- Intermediate skills in Information Technology (IT) and network knowledge
- Ability to listen to and understand information and ideas in speaking so others will understand.
- Knowledge of scientific software packages
- Skilled at swiftly changing priorities as requirements are identified.

Location

This position is based at our headquarters in Albuquerque, New Mexico and can be fully remote. Candidates in the USA, EU, UK, and Ireland are eligible for this position.

Working Conditions and Physical Effort

- Up to 50% global travel on short notice is possible
- No, or limited physical effort required
- No, or limited exposure to physical risk
- Work is normally performed in a typical interior/office work environment

Indica Labs, Inc. is proud to be an Equal Employment Opportunity and Affirmative Action employer. We take pride in providing equal employment opportunities to all employees and applicants regardless of their race, color, creed, religion, gender, age, sexual orientation, national origin, disability, veteran status, or any other characteristic protected by state, federal, or local law. Additionally, it is standard company policy to provide reasonable accommodations to qualified individuals who have protected disabilities to the extent required by applicable laws. All candidates will be required to submit unofficial transcripts as a condition of application. Due to the nature of our business, and to meet United States Federal, State, and International requirements, final selected candidates must pass a background check for employment.